

TIPS ESTRATEGIAS PARA ABORDAR NUEVOS MERCADOS

Julio 2024



zepter
INTERNATIONAL
LIVE BETTER - LIVE LONGER

A11

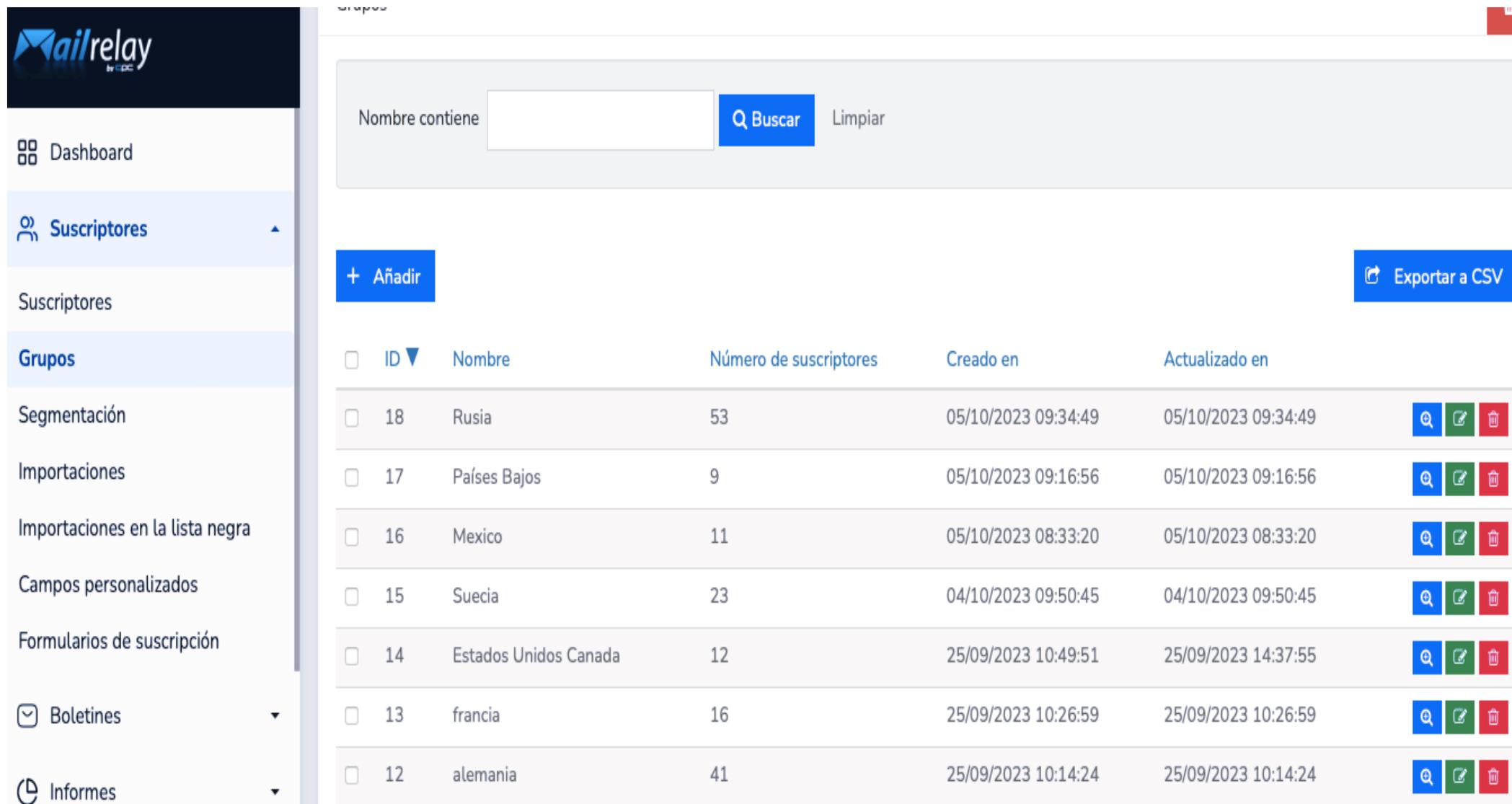
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COMUNICACIONES TRADICIONALES

Herramientas: plataformas <https://mailrelay.com/es>

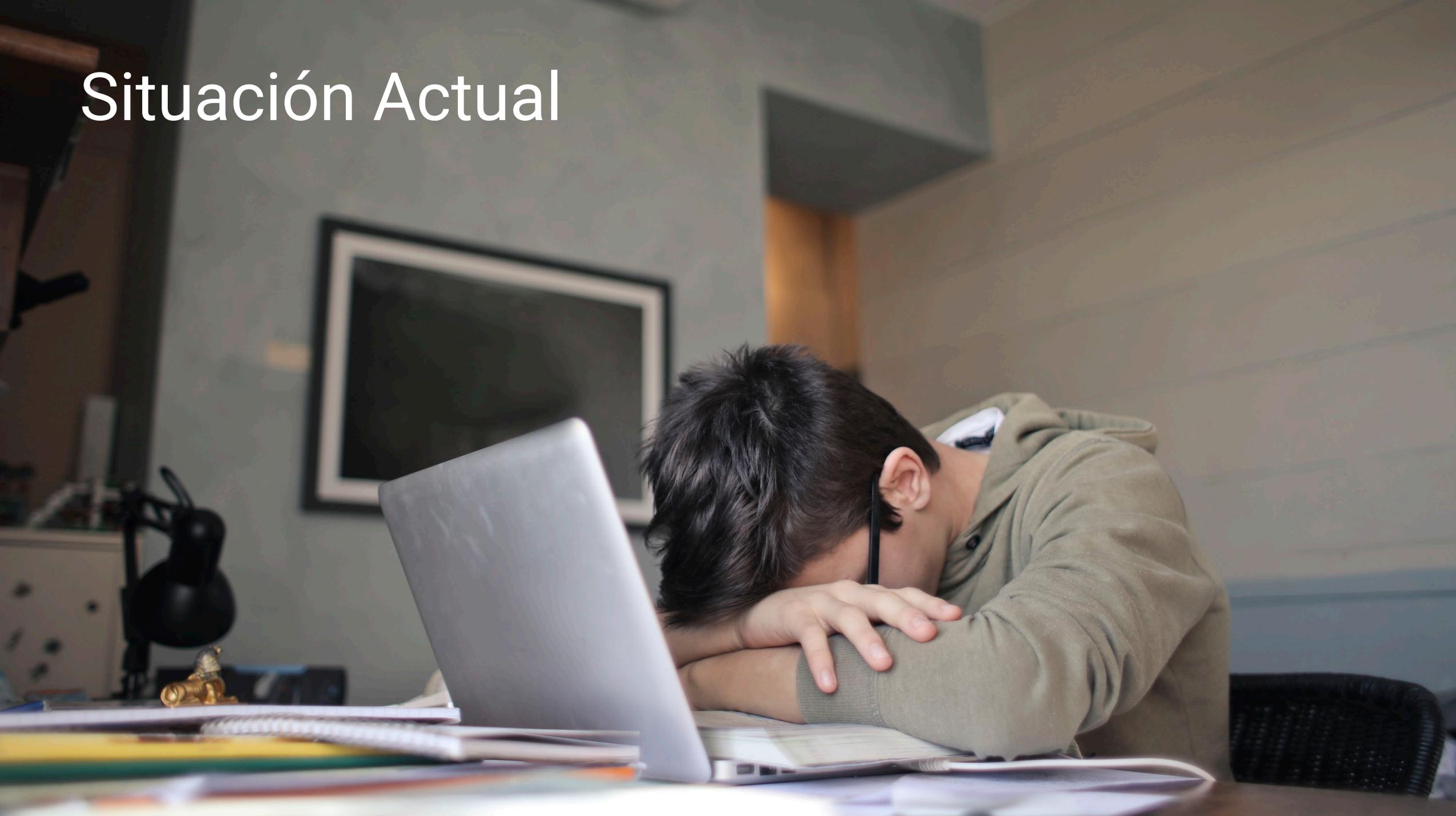


Nombre contiene [Q Buscar](#) [Limpiar](#)

[+ Añadir](#) [Exportar a CSV](#)

<input type="checkbox"/>	ID ▼	Nombre	Número de suscriptores	Creado en	Actualizado en	
<input type="checkbox"/>	18	Rusia	53	05/10/2023 09:34:49	05/10/2023 09:34:49	Q ✎ 🗑️
<input type="checkbox"/>	17	Países Bajos	9	05/10/2023 09:16:56	05/10/2023 09:16:56	Q ✎ 🗑️
<input type="checkbox"/>	16	Mexico	11	05/10/2023 08:33:20	05/10/2023 08:33:20	Q ✎ 🗑️
<input type="checkbox"/>	15	Suecia	23	04/10/2023 09:50:45	04/10/2023 09:50:45	Q ✎ 🗑️
<input type="checkbox"/>	14	Estados Unidos Canada	12	25/09/2023 10:49:51	25/09/2023 14:37:55	Q ✎ 🗑️
<input type="checkbox"/>	13	francia	16	25/09/2023 10:26:59	25/09/2023 10:26:59	Q ✎ 🗑️
<input type="checkbox"/>	12	alemania	41	25/09/2023 10:14:24	25/09/2023 10:14:24	Q ✎ 🗑️

Situación Actual







Evolución Ferias



OUR VISIT ASSISTANCE TOOLS

As the show approaches, you will be able to optimize your visit thanks to the **interactive floor plan, online exhibitor list, appointment booking functions...**

You will also be able to take your **own personalized tour**, or even take part in one of our **themed guided tours**.

Join the community
#SIALParis

ESTRATEGIAS B2B/FERIAS

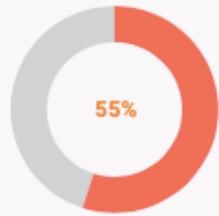


Tablero



Eli 1957
Juan Rubén García

PARTICIPACIÓN



MÁS INFORMACIÓN

- ✓ Tengo más de 10 productos disponibles a la venta > +15%
- ✓ Tengo más de 30 contactos con un email válido en mi libreta de direcciones > +15%
- ✓ Tengo más de 150 contactos con un email válido en mi libreta de direcciones > +10%
- ✓ He publicado al menos una Noticia que se mantuvo en línea durante 2 días en los últimos 30 días > +10%
- ✓ Mi catálogo está en línea > +5%

MIS VISITAS

TODAS LAS ESTADÍSTICAS

LUNES 18 MAR.



Ds consultancy & events

4 Vistas

VIERNES 15 MAR.



playtime

4 Vistas



Visitante no conectado

4 Vistas

MIÉRCOLES 13 MAR.



Visitante no conectado

4 Vistas

CAMPAÑAS EMAIL

NUEVA CAMPAÑA

<input type="radio"/>	Now Available · Spring/Su...	Now Available · Spring/Sum...	02/11/2023	
<input checked="" type="radio"/>	See you this weekend! · PI...	See you this weekend! · Play...	28/06/2023	21
<input checked="" type="radio"/>	See you this weekend! · PI...	See you this weekend! · Play...	28/06/2023	21
<input checked="" type="radio"/>	Discover where to find us ...	Playtime Paris Less than o...	13/06/2023	81
<input checked="" type="radio"/>	Discover Our New Collecti...	Presentación Eli 1957	23/05/2023	200

ÚLTIMOS MENSAJES

VER TODOS LOS MENSAJES



Events United

Your connection request has be...
hace 2 meses



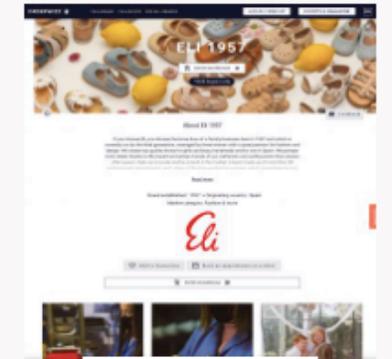
te delete to delete (Baked Clay London)

our agent in London is Jeremy...
hace 4 meses

Gestionar mi stand en

PLAYTIME
PARIS

Mi página de perfil de
marca



PARÁMETROS

ACTUALIZA LA VISTA
PREVIA

NEWS



+ AÑADIR

Sus clientes actualmente online

ENLACES ÚTILES



CHAT





The classic oxford-type boot for the most gorgeous feet. At first glance, we love the...

We have the cutest Mary-Janes

Discover the caprice that becomes the most wearable shoe of the season, for its de...



Did you know...? | About Eli 1957

We are a family enterprise born in 1957 that currently is run by the third generation , ...



Cucada nº1: Booties to fall in love

Our Cucada collection is dedicated to caring for and accompanying the steps of the...



Autumnal Mary Janes

In our autumn/winter stock you can find a wide range of mary-janes. Classic model...



Back to the classics!

One of the things that defines us is to offer classic models every season. Elegant, ti...



Ready to go back to school?

Back to school is getting closer and closer. For us it is important to offer comfortabl..



Ready for autumn?

Our autumn collection is ready. Discover it in our collections section and let yourself



Clare Cummins



Melanie Cremona (Chloe's Closet Malta)



HELP CENTER



NEEDS & IDEAS?



AUMENTA TU VISIBILIDAD

Administrar mi cuenta

ÚLTIMOS PEDIDOS

GESTIONAR

	Order-141123-00002	2zoles.com	14/11/2023	667.50 EUR
	Order-101023-00001	The Nook at 909	10/10/2023	559.00 EUR

COLECCIONES

GESTIONAR MIS COLECCIONES



Disponibles en stock

2 colección(es)
 249 Artículo(s)



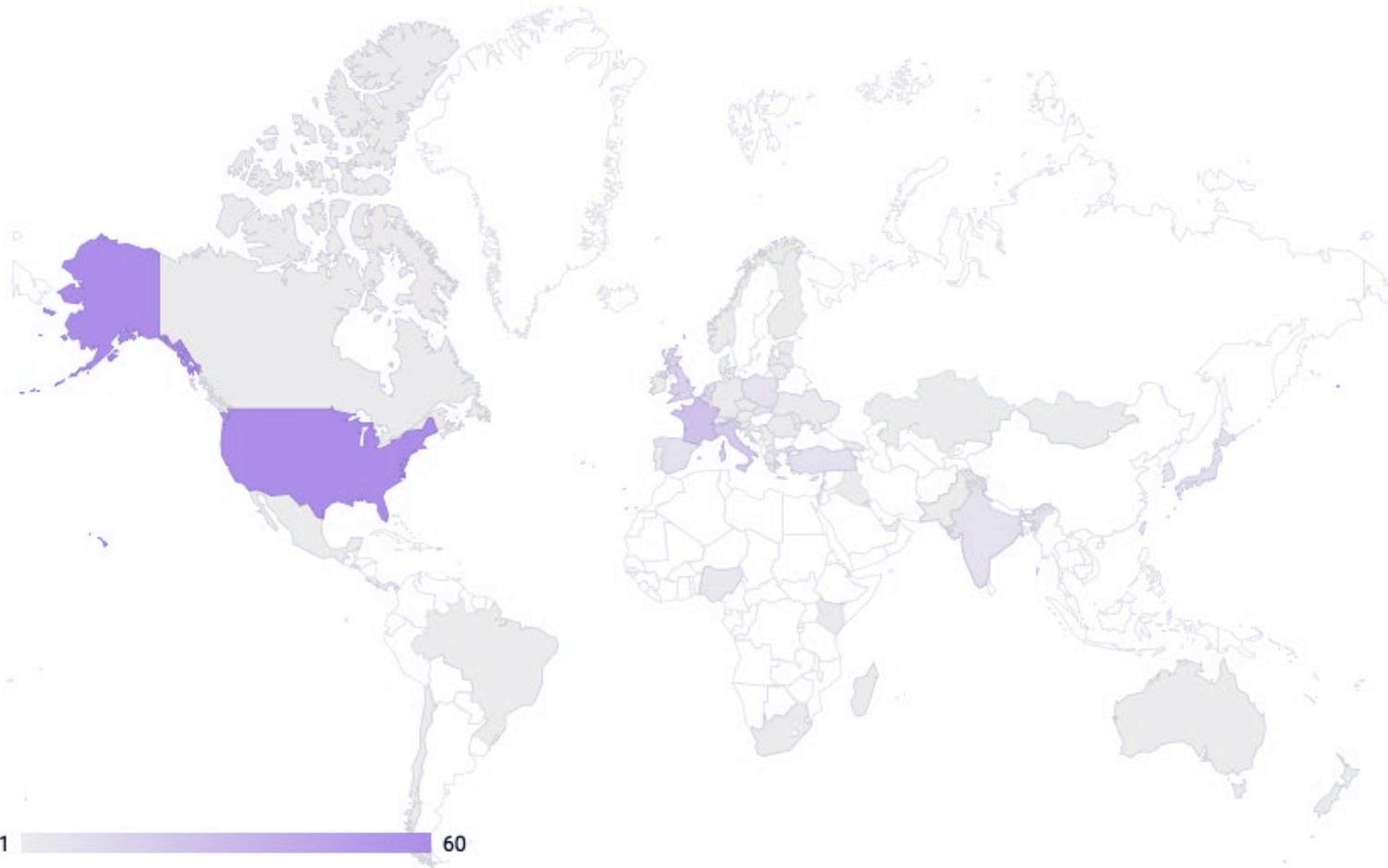
Pre-ordenes

0 colección(es)
 0 Artículo(s)



No hay colecciones.

AUDIENCIA EN EL MUNDO



RANKING DE VISITANTES

1		playtime	-	74 Vistas 0 Pedidos
2		Colette di Gerola Francesca	Francesca Gerola	34 Vistas 0 Pedidos
3) GANG	-	18 Vistas 0 Pedidos
4		Baked Clay London	te delete to delete	16 Vistas 0 Pedidos
5		Bubblegum Children's Boutique	-	15 Vistas 0 Pedidos
6		MN Fashion	-	14 Vistas 0 Pedidos
7		Bambini	-	11 Vistas 0 Pedidos
8		Keur d'Enfant	-	11 Vistas 0 Pedidos
9		Moon & Stars Children's Boutique	-	10 Vistas 0 Pedidos
10		anticababy shop	-	10 Vistas 0 Pedidos
11		STAdesign	-	9 Vistas 0 Pedidos

Compra online productos al por mayor de más de 100.000 marcas. [Registrarme](#)

F A I R E

Busca productos o marcas



ES

Blog

Vender en Faire

Iniciar sesión

Registrarme para comprar

Destacado

Nuevo

Decoración del hogar

Alimentación y bebidas

Mujer

Belleza y bienestar

Joyas

Papelería y detalles

Niños y bebés

Mascotas

Hombre

Faire Markets

Una alternativa gratuita a las ferias comerciales tradicionales

Únete a Faire para asistir

[O regístrate como marca](#)



dortomedical⁺

Búsqueda en catálogo



MOVILIDAD ▾ HOGAR ▾ BAÑO ▾ GRÚAS DE TRASLADO ▾ ORTOPEDIA ▾ INFANTIL ▾ ZAPATOS ORTOPÉDICOS ▾ ÓRTESIS ▾

MATERIAL MÉDICO ▾


GARANTÍA DORTOMEDICAL®
Con nuestro seguro de garantía de Trusted Shops, todas tus compras están aseguradas gratuitamente con solo un clic.



Protección al Comprador
★★★★★
4,77
Excelente

ESPECIALIZADAS



Envíos gratis
Compras superiores a 50€



Precios más bajos
Garantizado



Compra segura
Web certificada



Pago Flexible
Aprobación inmediata



Compra sin registro
Rápida y directa

Búsqueda de maquinaria agrícola y piezas de recambio

102.317 anuncios [+ Publicar el anuncio](#)

[Maquinaria agrícola](#)

[Cultivos de cosechas](#)

[Cría de animales](#)

[Recambios](#)

[Servicios](#)

[Alquiler](#)

[Empresas](#)

Maquinaria agrícola



13,859

Tractores



4,486

Cosechadoras



2,415

Cabezales



10,275

Maquinaria de labranza



2,986

Maquinaria de siembra y plantación



2,326

Maquinaria de riego



2,265

Maquinaria de fertilización



612

Equipos de procesamiento de semillas



5,972

Maquinaria de henificación



2,407

Maquinaria ganadera



平板電腦 爆款耳機 手機 數據線 年貨節



我的购物车



今日推荐

手机/数码

家用电器

电脑/办公

家纺/家居/厨具

家具/家装/灯具/工业品

内衣/男装/女装/童装

箱包/钟表/珠宝/女鞋

运动/户外/男鞋

汽车用品/车载电器

母婴/洗护喂养

玩具乐器/宠物生活

家庭清洁/个人护理/计生情趣

图书/童书/文学

海外家居馆 品质生活 舒适未来

品质保障

立即查看 ▶



企业采购
正品保证、售后无忧

了解更多 >



Hi~ 欢迎来到京东!

登录 | 注册

新人福利

PLUS会员

全球特讯

更多 >

马来西亚、韩国海运服务上线...

集运仓库免费存放期限通知



物流



售后政策



国际支付



企业采购



客户服务

VISA



JCB



八達通 Octopus



“京”挑细选

Budget

Services	Unit Price Month (RMB)	Yearly Price (RMB)	Total Price (EUR)	Remarks
TAOBAO SALES MONTHLY FEE	¥ 6,500	¥ 78,000	€10,000	Ecommerce Management. Design. Customer Support.
SET UP COST ADDITIONAL TO MONTH 1		¥ 20,000	€ 2,500	Set up the sales operations and design and upload product descriptions
Total One Year of Service		¥98,000	€ 12,500	
Exclusive of Third party and media costs. Recommended budget for that ¥ 300,000 (€ 37,527)				

8% OF GROSS REVENUE VARIABLE FEE of E-commerce sales

5% ex-works price if we can manage to get b2b orders acting as a b2b agent

We do need some samples (maybe not of all products) to be displayed in our back-office showroom for our customer support and project



즐거찾기 | 입점신청 >

로그인 | 회원가입 | 고객센터



coupang

전체 > 찾고 싶은 상품을 검색해보세요!



- < 쿠팡플레이
- 로켓배송
- 로켓프레시
- 가정의 달
- biz 쿠팡비즈
- 로켓직구
- 골드박스
- 와우회원할인
- 이벤트/쿠폰
- 반쯤마켓 >

BIG SALE



오늘만

73% UPTO



- 귀염뽀짝, 월푸드 과자파티
- 쿠폰 혜택
- 헨켈
- 가정의 달
- WOW WEEK
- 매일유업 든든한 한끼

Siri





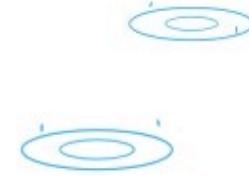
Simple

Es tan **simple** que ya sabes cómo utilizarla.



Privado

Sus mensajes están fuertemente **cifrados** y se pueden autodestruir.



Sincronizado

Permite que accedas a tus chats desde **múltiples** dispositivos.



Rápido

Entrega mensajes más **rápido** que cualquier otra aplicación.



Poderoso

No tiene límites para el **tamaño** de tu multimedia y chats.



Abierto

Tiene una **API** y un código fuente a **disposición** de todos.



Seguro



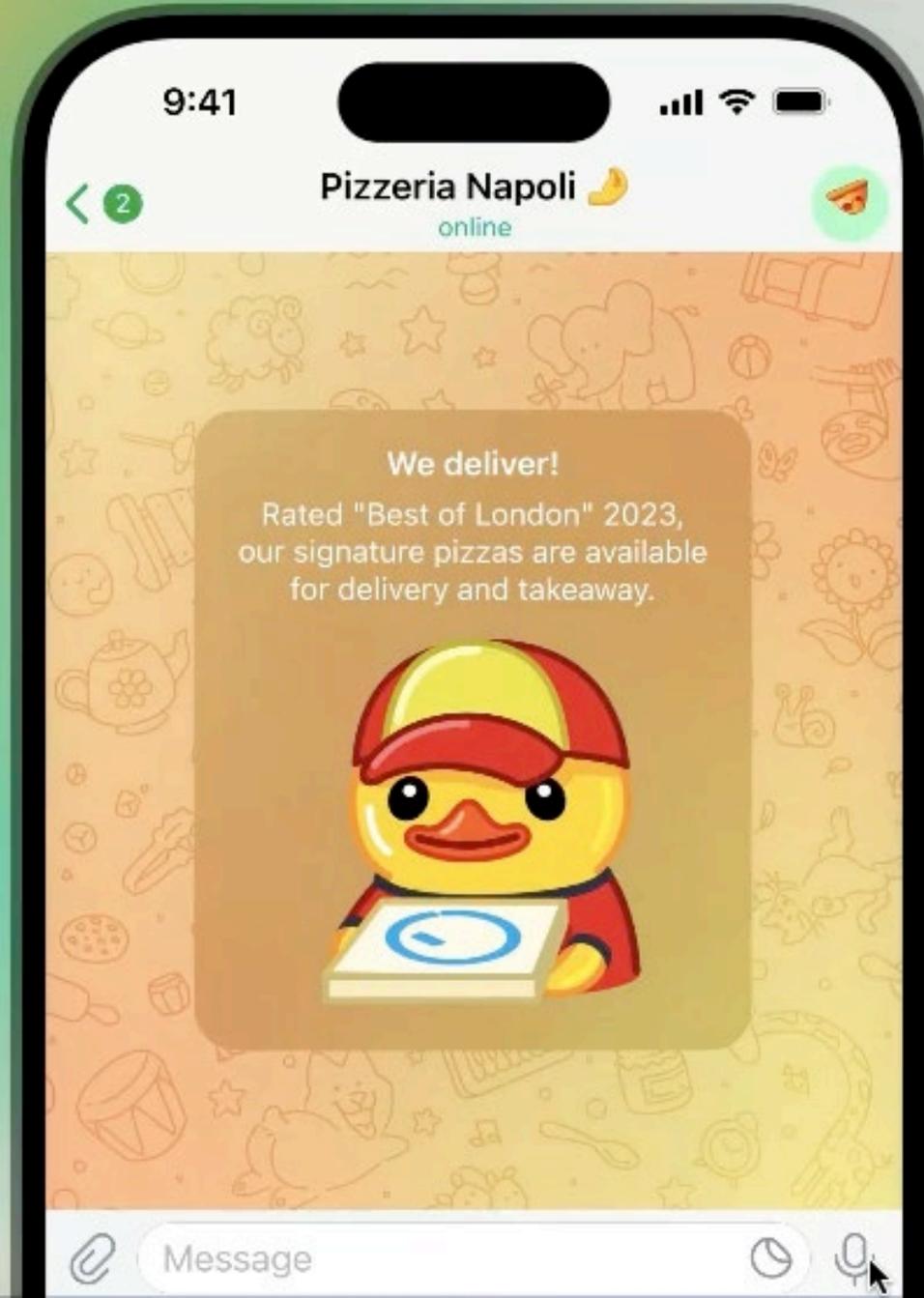
Social



Expresivo



Telegram





WeChat 微信



WeChat Pay

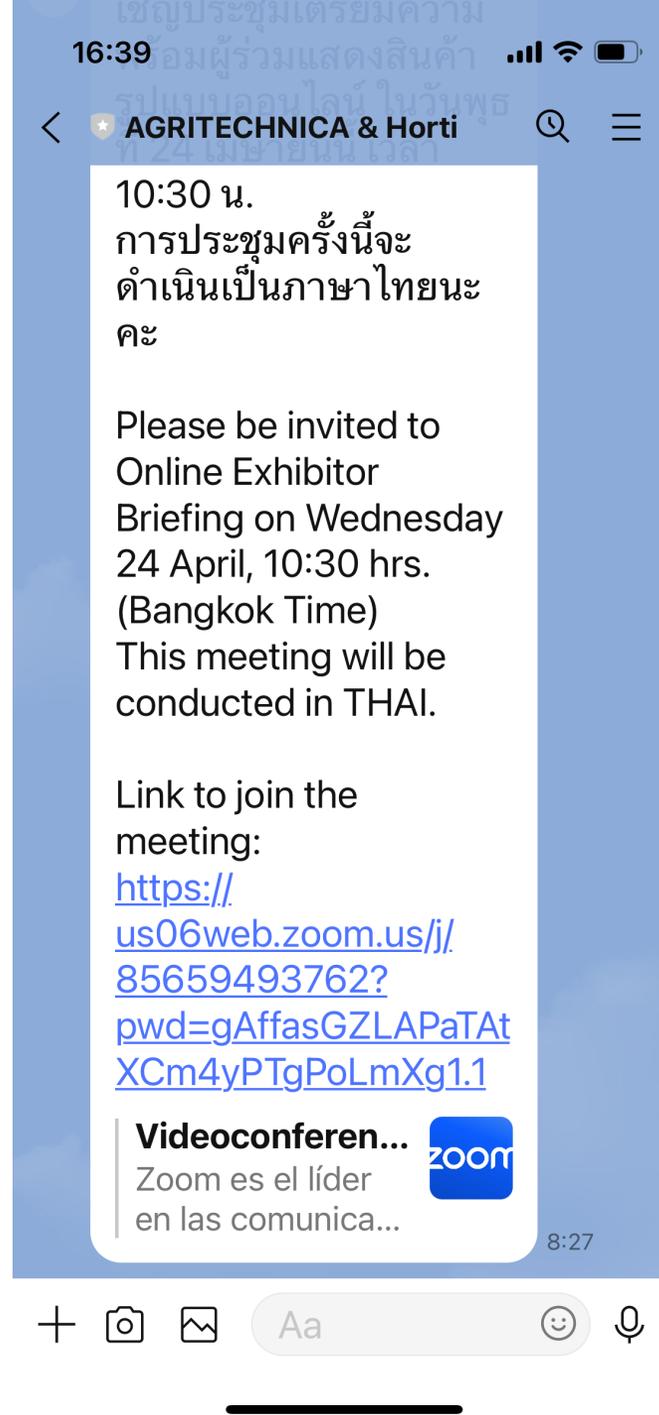


Canales con enlaces





Canales con enlaces





станет ярким акцентом

Trabajo de Campo

Obtención base de datos de expositores de ferias.

Catálogo de expositores

Q Buscar en Catálogo de expositores



Filtros

- Sector +
- Actividad +
- Marca +
- Pabellón +
- País +
- Provincia +

Nombre ^	Sectores	País
 7C SRL	MATERIALES Y UTILLAJE PARA SOLADOS Y ALICATADOS, Máquinas y herramientas	 Italia
AFIXMAT	AF INFORMATICA APLICADA	TECNOLOGÍA PARA EL PUNTO DE VENTA, STANDS...+5
 AFROCHIM	MATERIALES Y UTILLAJE PARA SOLADOS Y ALICATADOS, Adhesivos...+2	 Túnez
AG ROBOTX	AG ROBOT X, SL	MAQUINARIA INSTALACIONES Y RECAMBIOS TECNOLOGÍA, Para otros productos cerámicos...+2
 AIDIMME	AIDIMME	INSTITUCIONES, ORGANISMOS Y ASOCIACIONES
 AIR POWER GROUP	AIR POWER GROUP	MAQUINARIA INSTALACIONES Y RECAMBIOS TECNOLOGÍA
 AKEMI	AKEMI	MATERIALES Y UTILLAJE PARA SOLADOS Y ALICATADOS, Adhesivos...+2

Base de datos clientes potenciales.
(<https://es.kompass.com> <https://es.panjiva.com>)

The screenshot displays the ImportGenius website interface. The top navigation bar includes the logo, 'Home', 'How it works', 'Pricing', 'Contact us', 'Login', and 'Sign up'. The main content area features a large blue background with the text 'Global Trade Data' and 'Search global import/export records from US Customs at the bill of lading level for 8 million businesses.' Below this are 'Sign up' and 'Request a demo' buttons.

The right side of the image shows a browser window displaying the ImportGenius search results page. The interface includes a search bar, a date range filter set to 'Sep 27 2020 - Sep 28 2020', and a sidebar with a 'HISTORY' section listing various categories like Walmart, DHL, Adidas, Coffee, etc. The main table displays search results with columns for '#', 'BILL OF LADING', and 'PRODUCT'. A 'See it in action' button is visible in the bottom right corner of the browser window.

#	BILL OF LADING	PRODUCT
1	UASI7800375198 MASTER: ONEYTPEA54014600	UNINTERRUPTIBLE POWER SUPPLY MCU ASSY CONTACTOR MCU ASSY 9PX6KSP REPL BATT PACK
2	DMALSZXA80086 MASTER: MEDUZE822701	PAPER BAGS
3	PGSMNSPLAXI05061 MASTER: EGLV100050247871	HTS CODE 55101110, 55092100 YARN
4	DSVFPD90000625 MASTER: HLCUGOA200807327	URBAN FURNITUREH.S. CODES 73269098 + 68022100
5	SUDUNOSHA056031X	MEN'S GARMENTS S/C;LCNC0001281 COMM:GDSM NAC:JIANGSU GUO INT'L GROUP CO LTD SCAC CODE:NOVV HBL NO.:NNJ200800255 HBL BY NVO SELF, COMCOM
6	SUDUNOSHA058347X	LIP GLOSS,BLUSHER, EYESHADOW, NAIL POLISH, BRUSH NAC:ZYHIRE CORPORATION

AS FEATURED IN



How can we help?
Chat with us live



Sample Bill of Lading

191 SHIPMENT RECORDS AVAILABLE

Date	2021-04-15
Shipper Name	Cuchilleria Agricola Martorell, S.L
Shipper Address	CTRA. N-340, KM 6,750 -46134 FOIOS VALENCIA
Consignee Name	Braber Equipment Ltd.
Consignee Address	1264 RIVERSIDE RD ABBOTSFORD BC V2S 7P3 CANADA
Notify Party Name	Cuchilleria Agricola Martorell, S.L
Notify Party Address	CTRA, N340, KM.6.750, FOIOS 46134 ES
Weight	8558
Weight Unit	KG
Weight in KG	8558.0
Quantity	8
Quantity Unit	CTN
Measure Unit	CM
Shipment Origin	Spain
Details	8,558.0 kg From port: Valencia, Spain To port: Port of Long Beach, Long Beach, California
Place of Receipt	Foios
Foreign Port of Lading	Valencia, Spain
U.S. Port of Unlading	Port of Long Beach, Long Beach, California
U.S. Destination Port	Port of Long Beach, Long Beach, California
Commodity	KNIVES
Container	BMOU2265037
Marks Description	20210227
Carrier Name	SAVINO DEL BENE USA INC
Vessel Name	CAP JACKSON
Voyage Number	107
Bill of Lading Number	SDBJBF00236337
Master Bill of Lading Number	HLCUVL1210213526



best food importers

Company Name	Country	Company Phone	General Email	Website	Contact Name	Position	Contact Email	Contact LinkedIn
Baladi Supermarket	Israel	+972 2-583-5400	info@baladisupermarket.com	http://www.baladisupermarket.com	Mouhamd Jaber	Supermarket Manager		https://www.linkedin.com/in/mouhamd-jaber-551064193/
Diplomat Global	Israel	+972 3-976-6666	info_group@diplomat-global.com	https://www.diplomat-global.com/	Noam Weiman	CEO	noam.w@diplomat-global.com	https://www.linkedin.com/in/noam-weiman-a3545a
Kutlar Trading	Israel		ofer@kutlar.co.il	https://kutlar.co.il	Ofer Kutlar	Purchasing Manager		
Bake Plus Haafien B.V.	Netherlands	+31 418 597 444	info.haaften@bakeplus.nl	https://www.bakeplus.nl	Maurice Burger	Commercial Manager	maurice.burger@bakeplus.nl	https://www.linkedin.com/in/maurice-burger-01798184/
Le Flahec Sarl	France	+33 2 96 62 21 50	pascal.leflahec@leflahec.fr	https://www.leflahec.fr	Pascal Le Flahec	Manager		https://www.linkedin.com/in/pascal-le-flahec-32006086/
Globus France Sarl	France	+33 1 48 79 80 95,+33 1 48 22 04 27	globusfrance@wanadoo.fr	http://www.globusfrance.fr	Le Blanc Stef	Senior Manager		https://www.linkedin.com/in/le-blanc-stef-3a068b163/?originalSubdomain=fr
Hap Foods Holland B.V.	Netherlands	+31 78 612 8185	info@hapfoods.nl	https://www.hapfoods.nl/	Eva Oosterwaal	Commercial		https://www.linkedin.com/in/eva-oosterwaal-9a76a434/?originalSubdomain=nl
Magne Distribution	France	+33 4 66 65 19 58	a.crusoe@magne-distribution.fr	https://www.magne-distribution.fr	Pierre Bonnefoy	President	p.bonnefoy@magne-distribution.fr	https://www.linkedin.com/in/pierre-bonnefoy-59356892/
Bérard Distribution	France	+33 4 90 71 55 74	contact@berarddistribution.fr	http://www.berarddistribution.fr/	Virginie CAMACHO	Sales Director	virginie.camacho@berarddistribution.fr	https://www.linkedin.com/in/virginie-camacho-62624b88
Degrenne Distribution	France	+33 2 31 25 02 50	contact@degrenne-distribution.fr	http://www.degrenne-distribution.fr/	Jordane Lemaire	Technical sales representative	j.lemaire@degrenne-distribution.fr	https://www.linkedin.com/in/jordane-lemaire-629a06b1
Fayads Fruits & Vegetables B.V.	Netherlands	+31 180 843 432	z.fayad@fayadsfruits.com	https://www.fayadsfruits.com/	Ziad E. Fayad	Director		https://www.linkedin.com/in/ziad-fayad-802b481a3/?originalSubdomain=nl
Veldboer-eenhoorn Horeca & Grootverbruik	Netherlands	+31 229 234 044	info@veldboereenhoorn.nl	https://veldboereenhoorn.nl	Maurice Veecken	Purchasing Manager	maurice@veldboereenhoorn.nl	https://www.linkedin.com/in/maurice-veecken-b8765825
Carlier Vogliazzo Alimentation Sarl	France	+33 3 20 70 64 43	info@carliervogliazzo.com	https://www.carliervogliazzo.com/				
De Kweker	Netherlands	+31 20 506 3010,+31 20 606 3606	info@kweker.nl	https://www.dekweker.nl/	Henny Van Trappen	Buyer		https://www.linkedin.com/in/henny-van-trappen-8a083781/?originalSubdomain=nl
Alpi Gourmet	France	+33 4 50 27 12 35	contact@alpigourmet.com	https://www.alpigourmet.com/	Brigitte Garreau	General Director	B.GARREAU@ALPIGOURMET.COM	https://www.linkedin.com/in/brigitte-garreau-30a02214b/
Sligro Food Group N.V.	Netherlands	+31 413 343 500	info@sligrofoodgroup.nl	https://www.sligrofoodgroup.nl/	Pieter Meeuwesen	Buyer		https://www.linkedin.com/in/pieter-meeuwesen-348a8b19/?originalSubdomain=nl
Forezia Snacking Colmar	France	+33 3 89 41 43 97	forezia_lyon@foreziasnacking.fr	https://www.foreziasnacking.fr	Adeline REYNARD	Junior Category Buyer	adeline.reynard@foreziasnacking.fr	https://www.linkedin.com/in/adeline-reynard-ab107b108
C.I.v. Superunie B.A.	Netherlands	+31 345 686 666	info@superunie.nl	https://www.superunie.nl	Joyce Goulmie	Purchase	goulmie@superunie.nl	https://www.linkedin.com/in/joyce-goulmie-654b1611
Groupe Michard	France	+33 2 97 47 05 50	contact@imichard.fr	https://www.michard.fr	Anne FERRANT	Human Resources	aferrant@michard.fr	https://www.linkedin.com/in/anne-ferrant-bu858b157
Metro France	France	+33 825 09 09 09	cyril.hamon@metro.fr	https://www.metro.fr/	Cyril Hamon	Director		https://www.linkedin.com/in/cyril-hamon-9bab1411/
Grossiste Alimentaire Miamland	France		info@miamland.com	https://www.miamland.com				
Vhc Bv	Netherlands	+31 78 683 3400	kreko@vhc.nl	https://vhc.nl				
Horecagroothandel Scheerder	Netherlands	+31 33 247 2760	verkoop@scheerderbv.nl	http://www.scheerderbv.nl/	Ron Buarman	Financial Director		https://www.linkedin.com/in/ron-buarman-4954a310/
Albert Heijn Bv	Netherlands	+40 31 800 0305	pers@ah.nl	https://www.ah.nl/	Kim Limmen	Sourcing Manager		https://www.linkedin.com/in/kim-limmen-513541a8/
Poiesz Supermarkten B.v.	Netherlands	+31 515 428 800	klantenservice@poiesz-supermarkten.nl	https://www.poiesz-supermarkten.nl/	Lieke Jansen	Inkoop assistent/jr. category manager	jansen@poiesz-supermarkten.nl	https://nl.linkedin.com/in/jansenlieke/
J.p. Beemsterboer Food Traders	Netherlands	+31 226 396 464	info@beemsterboer.nl	http://www.beemsterboer.nl	William Nannes	Buyer	wnannes@beemsterboer.nl	https://www.linkedin.com/in/william-nannes-07875125
Metro Cash & Carry Nederland B.v.	Netherlands	+31 900 2025300	contact@makro.nl	https://www.makro.nl/	Jan Van de werken	Buyer		https://www.linkedin.com/in/jan-van-de-werken-311ab492/
Sas Gourmet Deliveries	France		orders@gourmet-deliveries.com	https://www.gourmet-deliveries.com	Angélique Tinarelli	PDG	angelique@gourmet-deliveries.com	https://www.linkedin.com/in/ang%C3%A9lique-tinarelli-826ba663
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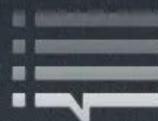
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Objetivos



Gracias!



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The world or nothing

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